

 Eskom	Tender Questions and Answers	Document Identifier	240-7124948	Rev	1
		Effective Date	01 April 2023		
		Review Date	April 2026		

To whom it may concern	Date	<u>20 January 2026</u>
	Enquiries	Name: Thandiwe Gxabuza Tel: 011 800 6724
	E-mail address	Kp14@eskom.co.za

Dear Sir/Madam

Request for Enquiry Number	E2195GCDMWPR
Description / Project Title	THE PROVISION OF GOVERNANCE, COMPLIANCE AND ASSURANCE (GC&A) SERVICES FOR INFRASTRUCTURE CONSTRUCTION PROJECTS ACROSS ESKOM ON BEHALF OF GROUP CAPITAL DIVISION (GCD) FOR A PERIOD OF FIVE (5) YEARS
Tender Questions Closing Date	<u>5 working days before closing date</u>

Item	Questions	Answers	Clarity Published Dates
1.	<p>Can we confirm whether this PMO appointment will exclude involvement in projects downstream?</p> <p>The concern is that if we have a team delivering a capital project for Eskom, Will that exclude us from been the lead on the GC&A side?</p>	<p>When the tender adjudication committee adjudicates the submission from the tender evaluation committee on whom to award this tender to, it will, based on information provided in the tenders and the tender documentation issued, determine whether there is a conflict of interest. For present projects that will have to be overseen by the outputs of this tender, it may be found that there is an unacceptable conflict of interest, as explained in the issued tender documentation, and</p>	28/11/2025

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		<p>if that happens, the relevant tender will be disqualified from award.</p> <p>In respect of future projects, those procurement conditions will be determined at the time, but it is likely that tenders for new projects, again intended to be overseen by the outputs of this tender, may be found to be disqualified from award for such new project tenders, based on the same unacceptable conflict of interest.</p> <p>These determinations are not made during evaluation but are issues that are assessed at adjudication and cannot be pre-empted. The provisions of conflict of interest as they appear in the tender documentation issued, will be applied.</p>	
2.	Will an extension to closing date be considered?	<p>The tender closing date has been extended</p> <p>New Tender closing date is now: 19 January 2026 at 10h00.</p>	28/11/2025
3.	Our organisation includes an advisory/project management division (which would deliver the GC&A services) as well as a separate engineering consulting division. While these functions operate independently, we want to confirm whether the presence of an engineering division could be viewed as a perceived conflict of interest for this contract if our divisions work on other projects for Eskom.	Same response as stated in item No.1 apply to this question.	05/12/2025

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	Could you please advise whether Eskom considers this structure acceptable, and whether any specific mitigation measures would be required?																																																																																		
4.	No electrical engineers required?	Annexure N. Pricing Schedule has been revised on Rev 1	05/12/2025																																																																																
5.	Please note that we tried to download the file “ Annexure N Pricing Schedule GCD Governance, Compliance & Assurance Services Provider (Rev1).xlsx ”, but we are unable to open it in Excel. Could you please reupload or send the file in a format that is compatible with Excel?	<ul style="list-style-type: none">Tenderers are advised to download Annexure N. Pricing Schedule Rev1 must be downloaded on https://tenderbulletin.eskom.co.za as there is an error when downloaded on NT website.Tenderers are also advised to read (ADDENDUM TO THE TENDER DOCUMENTS) which highlights the changes on Annexure M &Annexure N.	09/12/2025																																																																																
6.	<p>I would really appreciate some guidance on the pricing for this RFP as we are having trouble in filling out the Revised 1 Annexure N – specifically the CPA formula tab, see screenshot below:</p> <table><tr><th>Index Ref.</th><th>Proportions / weightings for each index (refer note 1)</th><th>Description / scope of index (e.g. Labour)</th><th>Title/Definition : Linked to the index, e.g.: Table C3, All hourly paid employees. Must be completely defined</th><th>Source/publisher of index (e.g. SEIPSA, Stats SA, LME)</th><th>Base Month for CPA if not Base Date as defined (refer note 4)</th><th>Base Date Index (refer note 5)</th><th>Historical data provided (Yes or No- provide Internet address)</th><th>ymmmdd</th><th>yr</th></tr><tr><td>B1</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>B2</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>B3</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>B4</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>B5</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>B6</td><td>15%</td><td>Fixed 15% minimum not subject to CPA (0.150)</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td></td><td>15%</td><td>Total</td><td colspan="3">This Total is to add up to 100% for each CPA formula submitted by tenderer</td><td></td><td></td><td></td><td></td></tr></table> <p>The amended ITT, ‘Annexure E’ states that CPA (For Goods & Services) is not applicable for professional services contracts so we would like to check if the above table included in the CPA formula tab should be completed as it is Goods and Services orientated? It also seems that the dropdown codes are not operational in the template.</p>	Index Ref.	Proportions / weightings for each index (refer note 1)	Description / scope of index (e.g. Labour)	Title/Definition : Linked to the index, e.g.: Table C3, All hourly paid employees. Must be completely defined	Source/publisher of index (e.g. SEIPSA, Stats SA, LME)	Base Month for CPA if not Base Date as defined (refer note 4)	Base Date Index (refer note 5)	Historical data provided (Yes or No- provide Internet address)	ymmmdd	yr	B1										B2										B3										B4										B5										B6	15%	Fixed 15% minimum not subject to CPA (0.150)									15%	Total	This Total is to add up to 100% for each CPA formula submitted by tenderer							<p>Tenderers are advised that they are not required to populate the CPA tabs.</p> <p>15% of the Price will be fixed and 85% will be applicable to escalation.</p> <p>CPI – indices will be applicable.</p>	15/01/2026
Index Ref.	Proportions / weightings for each index (refer note 1)	Description / scope of index (e.g. Labour)	Title/Definition : Linked to the index, e.g.: Table C3, All hourly paid employees. Must be completely defined	Source/publisher of index (e.g. SEIPSA, Stats SA, LME)	Base Month for CPA if not Base Date as defined (refer note 4)	Base Date Index (refer note 5)	Historical data provided (Yes or No- provide Internet address)	ymmmdd	yr																																																																										
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	Furthermore, the ITT further states (As part of Annexure E) that CPA for professional services should be adjusted with the CPI Headline index figures and we do not see a place as part of the Annexure N revised 1 template that allows for this information to be populated. Can you kindly advise?		
7.	<p>To Tenderers:</p> <p>This serves as a reminder that this tender E2195GCDMWPR is closing on the 04 February 2026 at 10h00.</p> <p>Tenders are to be submitted electronically via Eskom E- tendering site by the stipulated closing date and time.</p> <p>Clarifications closes on 27 January 2026</p> <p>The tenderer will notify Eskom of any clarifications required before the closing time for clarification queries, which is 5 working days before the deadline for tender submission.</p>		16/01/2026
8.	<p>I acknowledge the notification regarding change in tender number issued on 16 January 2026.</p> <p>I also note that the attached notification references a new tender closing date of 4 February 2026 (26 January 2026).</p> <p>Please confirm the applicable closing date at the ITT reflects 26 January 2026.</p>	<p>Tenderers are advised to download the Invitation to tender (ITT) on E2195GCDMWPR - closing date is 04/02/2026 as this tender has replaced the original tender.</p> <p>Clarification responses will be posted on tender No. E2195GCDMWPR, all tender documents were also transferred or moved to this tender No. as well.</p>	19/01/2026
9.	<p>'20250930_Scope of Work for Governance Compliance Assurance Service Provider-signed' details the scope of work to be delivered by the appointed service provider. For Service 1 (extract below), please confirm that any costs related to 'technology hardware' or 'software' e.g. Power BI, Microsoft Projects, Primavera P6, Acumen Fuse etc are not required to be priced by the</p>	<p>The tenderer is to price as per the scope of work and the pricing schedule.</p> <p>The pricing is inclusive of all overheads related to the provision of the services.</p>	22/01/2026

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	<p>tender under '(1) Annexure N_Pricing Schedule_GCD Governance, Compliance & Assurance Services Provider (Rev1)'. Please confirm any costs related to technology or software will be borne by Eskom.</p> <div><p>3.11 High-level Deliverables:</p><p>The high-level deliverables are in support of the following strategic objectives.</p><p>Table 1: High-level deliverables in support of strategic objectives</p><table><tr><th>Service #</th><th>High level deliverables</th><th>Strategic (and GC&A) Objectives</th></tr><tr><td>Service 1:</td><td>Enhanced portfolio, programme and project reporting, system and data management.</td><td><ul style="list-style-type: none">Leveraged digitalisation to improve quality of information.Attract, develop and retain skills.</td></tr></table></div>	Service #	High level deliverables	Strategic (and GC&A) Objectives	Service 1:	Enhanced portfolio, programme and project reporting, system and data management.	<ul style="list-style-type: none">Leveraged digitalisation to improve quality of information.Attract, develop and retain skills.	<p>Extract from Annexure N – Pricing Schedule (Preambles)</p> <p>4 PRICES SHALL BE COMPREHENSIVE</p> <p>4,1 The rates and prices inserted in the Price Schedules shall be fully inclusive of the services to be rendered as per the Employer’s Scope of Work.</p> <p>These prices shall cover all costs, including personnel, systems, travel, support tools, and any related overheads, required to deliver the complete solution. They shall also include all general risks, liabilities, and obligations, whether explicitly stated or implied in the contract documents.</p>	
Service #	High level deliverables	Strategic (and GC&A) Objectives							
Service 1:	Enhanced portfolio, programme and project reporting, system and data management.	<ul style="list-style-type: none">Leveraged digitalisation to improve quality of information.Attract, develop and retain skills.							
10.	<p>Page 17 and 18 of the ITT details that the service provider is expected to assist Eskom with the development of skills and professional registration of Eskom employees and/or unemployed Graduates through the Professional Development Programme (PDP) covering 50 graduates (Engineering, Project Management and Cost Engineering). Please would you provide responses to the following questions:</p> <ul style="list-style-type: none">Confirm if the ‘unemployed graduates’ referred to will have to be employed by the service provider or will Eskom employ them during the duration of the Contract?Does Eskom currently have a defined PDP for Engineers, Project Management, and Cost Engineering graduates? If the answer is no, will the service provider be expected to incur the costs for developing the 3 PDP’s (Engineering, Cost Engineering and Project Management)?	<p>Yes, Eskom will employ more graduates, however, the Tenderer should also employ on the side to capacitate itself as well. It may be unemployed graduated and/or even experienced engineers/project managers, etc.</p> <p>For Eskom’s employees there is individual development plans that is linked to the PDP. However, the Tenderer may develop its own and cost them if needed.</p>	22/01/2026						

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	<ul style="list-style-type: none"> PDP's have requirements that graduates demonstrate appropriate exposure and experience to technical experience (eg, Engineering design and site supervision activities) and requirements to attend training courses related to 'soft skills' eg. Negotiation skills etc. Where these 50 graduates are required to attend 'training courses' as prescribed over the 5-year contract period, please confirm costs for attendance will be borne by Eskom? For any of the costs associated with the above that is required to be incurred by the service provider, how should these costs be reflected in Annexure N: As a defined disbursement (currently no field allowed for disbursements); or Included under rates for resources. If so, we would require more detail regarding the status of Eskom's current Professional Development Programme to understand the gap to align to ECSA, SACPCPM and SACQSP requirements and associated costs. We will also require the Contract hours to spread the costs across the rates to be submitted in Annexure N. 	<p>If the graduate is employed by Eskom, Eskom will bear the costs. However, if the graduate is employed by the Tenderer, then the Tenderer will bear the costs. The Tenderer may employ both unemployed graduates and/or experienced Engineers/Project Managers. Etc as part of its obligations the outcomes or qualifications will determine the route/methodology and costs to be used in the fulfilment of the Tenderers' obligation.</p>	
11.	<p>We refer to item 2.34 Provision of Security for Performance.</p> <p>Can we provide our Professional Indemnity Insurance as security for performance?</p>	<p>Eskom is requesting the performance bond, should you as a tenderer wish to deviate, then kindly populate the deviation schedule on the NEC.</p>	22/01/2026

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